KELLER AND HECKMAN LLP

1001 G STREET, N.W.
SUITE 500 WEST
WASHINGTON, D.C. 20001
TELEPHONE (202) 434-4100
FACSIMILE (202) 434-4646

Boulevard Louis Schmidt 87 B-1040 Brussels Telephone 32(2) 732 52 80 Facsimile 32(2) 732 53 92 JOSEPH E. KELLER (1907-1994)
JEROME M. HECKMAN
JEROME M. BECKMAN
WILLIAM M. BORGHESANI, JR.
MALCOLM D. MACARTHUR
MALCOLM D. MACARTHUR
MATTIN W. BERCOVICI
JOHN S. ELDRED
RICHARD J. LEIGHTON
ALFRED S. REGNERY
WILLIAM E. KEGNERY
WILLIAM E. KEGN

GEORGE G. MISKO
STEPHAN E. BECKER
GAREN E. DODGE
MATRICK J. HURD
MEAN-PRILIPPE MONTFORT*
JUSTIN C. POWELL
DAVID G. SARVADI
JONATHAN R. SPENCER
CATHERINE R. NIELSEN
SARVADI
MARK L. ITZKOFF
ROSEMARIE A. KELLEY
BRIAN I. ZASHEY
K. ARTHUR S. GARRETT III
ESLIE S. SLIVERNAN IN
ELSIJE E. SLIVERNAN IN
ELSIJE S. SLIVERNAN IN
ELSIJE S. SLIVERNAN IN
ELSIJE S. SLIVERNAN IN
ELSIJE S. SLIVERNAN O
CAROL MOORE, TOTH
JOAN C. SYLVAIN

MARTHA E. MARRAPESE
DONALD T. WURTH
DAVID B. BERRY
HICOLE B. DONATH
S. DEBORAH ROSEN
DAVID R. JONATH
S. DEBORAH ROSEN
DAVID R. JONATH
S. DEBORAH ROSEN
DAVID R. JONATH
FREDERICK SERIGER
JOHN F. FOLEY
JOHN F. FOLEY
JOHN F. A. BONANNO
JOHN REARDANNO
JOHN S. HOPKINS, JR.*
MICHAELE S.
JOHNS W. HOPKINS, JR.*
MICHAELE C. HOCHMAN
SUBJAN C. HEXNAULT.*
SUBANN C. HEXNAULT.*
SUBANN RAMESE*

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*NOT ADMITTED IN D.C. WI

SCIENTIFIC STAFF

DANIEL S. DIXLER, PH. D.

CHARLES V. BREDER, P.H. D.
ROBERT A. MATHEWS, P.H. D., D.A.B.T.
JOHN P. MODDERMAN, P.H. D.
HOLLY HUTMIRE FOLEY
JANETTE HOUK, P.H. D.
LESTER BORODINSKY, P.H. D.
THOMAS C. BROWN
MICHAEL T. FLOOD, P.H. D.
ANDREW P. JOVANOVICH, P.H. D.
EUGENIA M. BRAZWELL, P.H. D.

TELECOMMUNICATIONS ENGINEER RANDALL D. YOUNG

WRITER'S DIRECT DIAL NUMBER

kowalski@khlaw.com

(202) 434-4230

February 18, 1997

William F. Caton, Acting Secretary Federal Communications Commission 1919 M Street, N.W. Washington, D.C. 20554

Re: Docket 96-8;
Ex Parte Filing

Dear Mr. Caton:

The purpose of this letter is to provide notice that during the week of February 3, 1997, Michael Mulcay of Mulcay Consulting Associates met with David Siddall of the Office of Commissioner Ness of the Federal Communications Commission to discuss the above-captioned proceeding. The meeting was followed by a letter from Mr. Mulcay to Mr. Siddall, dated February 11, 1997, that provides additional information on this proceeding. A copy of that letter is enclosed.

The discussion and letter support the Western Multiplex Petition for Rule Making and provide information on the market potential for Part 15 radios using directional antennas.

Should the Commission require further information, it is respectfully requested to contact the undersigned at (202) 434-4230.

Sincerely,

Raymond A. Kowalski

Enclosure

cc: David A. Siddall (w/o enc.)

No. of Copies rec'd_____



Mulcay Consulting Associates Tel. 408 446 5727

10081 United Place Cupertino, CA 95014 Fax. 408 257 9925

FAX

TO:

David Siddall

CO:

FCC

PHONE:

202 418 2100

FAX:

202 418 2821

FROM:

Michael Mulcay

DATE:

February 11, 1997

SUBJECT: Ex parte meeting

re Docket 96-8

NO. PAGES: 2

Dear Mr. Siddell:

It was a pleasure to meet with you last week in support of the Western Multiplex Petition for Rule Making, Docket 96-8.

Please find below the information you requested on the market potential for Part 15 spread spectrum radios. The market potential is for Part 15 radios using directional antennas.

US Equipment Sales, 1997 - 2002:

\$ 900 million

User Savings on Teleo Service Charges, 1997 - 2002:

\$1,200 million

(users include: federal, state and local governments, libraries, schools, oil and gas pipeline companies, cellular operators, PCS providers, datacomm operators etc).

Export Sales, 1997 - 2002:

\$1,100 million

US equipment sales and user savings on service charges, assume that Part 15 devices can continue to operate at 1 Watt into any antenna.

Internationally, CISPR 11 allows unlimited radiation from ISM devices in ISM bands. This is the same as the FCC allowing unlimited radiation from ISM devices under Part 18 of the rules. Because international regulators often look to the FCC as the leader in the regulation of new technologies, the estimate of export sales assumes the FCC will continue to allow 1 Watt into any antenna. If the FCC ignores the fact that communications equipment, operating in ISM bands, must overcome background radiation from ISM devices, American leadership in spread spectrum technology will be seriously harmed, exports will be dramatically reduced and export jobs will be lost.

Sincerely

Michael Mulcay